

Jan Hoffmann works as trade facilitation, port and shipping specialist with the Trade Logistics Branch of the United Nations Conference on Trade and Development (UNCTAD) in Geneva since 2003. He is, inter alia, project manager for the UNCTAD Trust Fund to support the negotiations on trade facilitations at the WTO. Previously, he spent six years with the United Nations Economic Commission for Latin America and the Caribbean (ECLAC) in Chile, and two years with the International Maritime Organization (IMO) in the United Kingdom and in Chile. Prior to this, he held part time positions as assistant professor, import-export agent, translator, consultant and seafarer for a shipping company. Jan specializes in trade facilitation, freight costs, sea-ports, liner shipping, and international transport policies. His work has resulted in numerous United Nations and peer reviewed publications, lectures and technical missions, as well as the Internet "Maritime Profile", the "International Transport Data Base", and various electronic newsletters. Jan holds a PhD in Economics from the University of Hamburg; he also studied in Spain and in the UK.

Poul Hansen has more than 20 years management experience in transportation, trade facilitation, public affairs, management consulting and intergovernmental affairs. He has worked for organizations such as UNCTAD, UNECE, Ernst & Young, FreightForward International, the IRU, the Ziegler Group etc. Poul has experience from a number of industries, including transportation, automotive, manufacturing and retail. His studies include a M.Sc. in Business Administration and Commercial Law from Copenhagen Business School. He is presently working with UNCTAD's Trade Logistics Branch charged, in particular, charged with capacity building and technical assistance programs in relation to trade facilitation questions, WTO trade facilitation negotiations and assistance to landlocked and transit developing countries in the area of transportation and trade facilitation.